

PRESS RELEASE



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For immediate release

Equasens Group's Medical Solutions Division is reinforced by the addition of Pratilog and Speech2Sense.

With these two new acquisitions, [Equasens Group](#) (Euronext Paris™ - Compartment A FR 0012882389 - Mnemonic Code: EQS) increases its market share in the healthcare segments for medical and nursing software while further expanding its customer base to include physiotherapists. These two acquisitions also enhance the Group's offering by adding new software solutions that have already demonstrated their effectiveness and innovative medical speech recognition technology.

- **Médi Pratik**, a practice management application widely used by private practitioners who also practice in hospitals,
- **Infi Pratik**, a practice management application for independent nurses and nursing care centres,
- **Kiné Pratik**, a practice management software application for physiotherapists,
- **Atout Care**, a mobile application for nurses integrating an AI-based medical speech recognition solution, combined with a module for optimising the management of patient appointments and visits.

Acquisition of 100% of Pratilog, an independent software vendor operating in the medical and paramedical sector, and expert in the integration of "regulatory" developments such as the management of electronic data transmission.

Created in 1992 by Stéphane HACOUT and Sébastien GUCHET, Pratilog equips more than 2,000 healthcare professionals using its solutions on a daily basis, including more than 400 registered nurses practising alone or in collaboration with other nurses, and more than 800 physiotherapists, most of whom operate in large practices.

Pratilog develops specialised business management applications for medical professionals working in private practice: Médi Pratik for general practitioners and specialists, Infi Pratik for nurses, and Kiné Pratik for masseurs and physiotherapists.

Médi Pratik is also the leading software solution on the market for billing and the teletransmission information about technical procedures (surgery, anaesthesia) for hospital practitioners who also work in private practice.

"Because of our expertise in regulatory management requirements for primary care practitioners, we were the first software publisher to obtain authorisations by French health authorities insurance ("Addendum 8" and the Carte Vitale health insurance app), and also the first, and still one of the very few, proposing third-party payments with complementary health insurers through their teleservice, Inter-AMC," commented Stéphane HACOUT and Sébastien GUCHET, founders of Pratilog.

" In addition to combining our product offerings, increasing our market share in the medical segment and expanding into the masseur and physiotherapist segment, the Medical Solutions Division will benefit from Pratilog's expertise and professionalism, particularly in the area of regulatory integration," explained Damien VALICON, Manager of Equasens' Medical Solutions Division.

Acquisition of 100% of Speech2Sense, a French start-up specialised in speech technology and mobile solutions for the healthcare sector

The technology developed by the start-up Speech2Sense is unique and 100% made in France.

The result of 5 years of R&D, it combines speech recognition and NLP (Natural Language Processing) technologies. Using algorithms derived from the latest advances in academic research, Speech2Sense's technology is able to understand short, verb-less, unstructured sentences with specific medical vocabulary, which is not possible with commercially available transcription algorithms. Applied to meet the specific needs of mobile healthcare professionals, **Atout Care** is the first voice assistant available for registered private practice nurses.

The **Atout Care** application understands, transcribes, extracts important information and classifies data in patient records. This tool reduces the mental workload of nurses and helps them save time and be more efficient. The data is stored on special servers certified for the provision of health data hosting services.

"Private practice nurses are on the front line and exercise a pivotal role in providing home care. At the same time, they have few tools available to facilitate their mobility and are very open to innovation. For that reason, we worked closely with them to develop a solution perfectly adapted to their needs," explained Serge BESNARD, founder of Speech2Sense. "Atout Care cuts down the amount of time they spent on administrative tasks by between 1 and 1.5 hours each day".

Denis SUPPLISSON, CEO of the Equasens Group, adds *"In addition to supporting its growth, this acquisition will generate genuine synergies between our teams and Speech2Sense's speech recognition technology will further enhance the Group's products and bring added value to our business applications".*

About Equasens Group:

Founded more than 35 years ago, Equasens Group, which now has more than 1,200 employees in Europe, is the leading publisher of healthcare industry software solutions both in terms of the wide coverage of its business applications and market share.

Equasens Group's business applications facilitate the day-to-day work of healthcare professionals and their teams, working in private practice, collaborative medical structures or healthcare establishments. The Group also provides comprehensive support to healthcare professionals in the transformation of their profession as developers of electronic equipment, digital solutions and healthcare robotics, and also financing solutions adapted to their specific needs.

In line with its company slogan "Technology for a more human experience", the Group is also a leading provider of interoperability solutions to improve coordination between healthcare professionals, their communications and data exchange which contributes to better patient care and a more efficient healthcare system.



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About Pratilog:

The PRATIK range was created in 1992 and consisted from the outset of three software applications: KINE PRATIK, MEDI PRATIK and INFI PRATIK, practice management applications for physiotherapists, physicians (general practitioners and specialists), and nurses.

Because the digitalization of a medical practice, regardless of its size, is not a decision that can be taken lightly, since its creation Pratilog has focused on building a network of local distributors throughout the French territory. These partners possess an in-depth knowledge of health care professions are able to ensure a high level of local service in terms of first-level support, training, etc.

With 30 years of presence in the healthcare market, Pratilog has significant experience in the field of remote teletransmission for physicians and healthcare providers. Their software is SESAM VITALE approved (Sesam Vitale 1.40 Addendum 8) and integrates the DMP compatibility, the Carte Vitale app, all teleservices for compulsory (ePrescription, IMTi, DMTi, AATi, ALDi, HRI,... PSEi, INSC) and supplementary health insurance (IDB / CLC) to verify eligibility for mutual insurance coverage online.

About Speech2Sense:

Speech2Sense is a start-up specialising in speech recognition technology and mobile solutions for the healthcare sector. The result of 5 years of R&D, Speech2Sense has developed a unique technology, using algorithms based on the latest academic research advances offering unparalleled performance. This 100% French innovation ensures that the confidentiality and security of patients' medical data are strictly respected.

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